



Fuelling regional growth

Dalbit International Ltd

COMPANY PROFILE

DALBIT INTERNATIONAL LTD

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1.0

THE COMPANY

Dalbit International Limited is a privately owned company incorporated under Section 24 of the Companies Act of the Republic of Mauritius. A copy of the certificate of incorporation is attached as appendix 1.

The Company's business is to Procure and Export Petroleum products in Eastern Africa and the larger Great Lakes Region in Africa.

The Company sources for sale the full range of petroleum products namely, Petrol, Diesel, Jet A1, Industrial Diesel Oil, Fuel Oil, Liquefied Petroleum Gas, Bitumen and Lubricants.

Dalbit International Limited, which is an offshoot of Dalbit Petroleum Ltd Kenya, commenced her operations in Mauritius in July 2009. Dalbit Petroleum on the other hand had started operations in Kenya in 2002. The operations now carried out by Dalbit International Ltd, as expounded below, were until June 2009 carried out by Dalbit Petroleum Ltd which has its head quarters in Nairobi Kenya. An executive decision was made to incorporate Dalbit International Ltd in Mauritius to handle the export business of the company as this formed 80% of its business at that time. Dalbit International has since June 2011 scaled down its Dalbit Petroleum (Kenya) operations substantially and now focuses on transit business mainly through the port of Daresalaam. It is to be noted that Dalbit Petroleum (K) Ltd is in the current business structure a subsidiary of Dalbit International Ltd, as are other subsidiary companies in the region, i.e. Dalbit Tanzania, Dalbit Zambia, Dalbit DRC and Dalbit Sudan. The Structure of Dalbit international Ltd is attached as Appendix (ii). Dalbit International company profile is also available for download at

www.dalbitinternational.com

2.0

COMPANY OPERATION SCOPE

Dalbit international Ltd has a wide distribution network covering the Great Lakes Region in East Africa. It has affiliate operations in Southern Sudan, Kenya, Tanzania, Zambia and the Democratic Republic of Congo in Lubumbashi, Goma, Bukavu, and Uvira. This ensures that there is on-the-ground support to ensure efficiency in product and service delivery to the company's customers.

Dalbit International Ltd has entered into a contractual agreement with Dalbit Petroleum Ltd in Kenya to provide product handling services through the port of Mombasa and the Kenya Pipeline to the northern corridor market; covering Southern Sudan, Eastern DRC and Northern Tanzania.

It has also entered into contractual agreement with Dalbit Tanzania Ltd to provide product handling services through the port of Dar es Salaam to the Southern corridor covering Southern DRC and Zambia among other areas.

3.0

MISSION STATEMENT

To be the most efficient, reliable and personalized supplier of petroleum products that satisfy our customers while maximizing returns to all stakeholders with particular attention to the shareholders and employees.

4.0

COMPANY OBJECTIVES

Dalbit International Ltd's main objective is to engage in an efficient, responsible and profitable business whose vision is to become a key player in the Region's Energy Sector providing total energy solutions to spur economic growth. The Company aims at living true to its motto of Fuelling the entire Region's Growth irrespective of the unique challenges, which include years of Political and Social conflict, that some of the countries in the region are recovering from.

The following are the Company's core objectives:

- To develop and maintain high standards of service to the Company's customers as well as to supply and deliver quality products and good value for money.
- To continually improve efficiency and productivity
- To achieve acceptable and consistent returns on investment (ROI) for the shareholders so as to increase investor confidence
- To maintain a low cost base through containment of overheads without compromising on quality, for the benefit of all stakeholders.
- To encourage innovation and creativity by all employees.
- To conduct business as a responsible corporate member of the society, abiding by the laws and regulations of the regions in which the Company markets her products.

5.0

CUSTOMER BASE

Dalbit International Ltd currently handles a growing customer base consuming to the tune of 50 million litres of assorted petroleum products a month which on average translates to US Dollars 50 million a month.

The Company has a diverse customer base which includes UN Peace keeping Missions, World food Programme and other UN agencies, Mines, Non Governmental Organisations and other industrial & commercial sector consumers in Aviation and road transport sectors. The company has also been contracted directly by some of the governments in the countries it operates to supply strategic petroleum fuels stocks, i.e. Zambia and Malawi.

6.0

PROCUREMENT AND SUPPLY NETWORK

In partnership with its subsidiary companies in Kenya and Tanzania, Dalbit international Ltd is able to procure petroleum products from the major international oil markets, import and transit the products to its customers in the region through the ports of Dar es Salaam and Mombasa respectively. The Kenyan Operation has fuel storage, transportation and handling agreements with Kenya Pipeline, Kenya Shell, Oil COM and NOCK. These guarantee sufficient product handling capabilities for the company's Northern Corridor Customers.

In Tanzania, Dalbit Tanzania has signed hospitality agreements with Gapco, Oilcom and Kobil among others, through whose facilities Dalbit has adequate capacity to handle the supply demands of her Southern corridor customers and support the Northern Corridor as well i.e. Southern and Eastern DRC.

The Company has entered into various agreements with established and reputable transport companies for the trucking of its products throughout the region. These include Civicon (which holds substantial shares of the Dalbit Sudan affiliate) & Truck Oil Ltd known for their ability to handle rough terrains such as those found in Southern Sudan and mining belts of Eastern DRC.

7.0

LOGISTICS SERVICES SUBSIDIARY - TMSL

To ensure efficient and timely delivery of its products to its customers, Dalbit international with a strategic partner , Easy Trans (T) Ltd established Transport Management Solutions Ltd (TMSL), based in Tanzania to manage its transport / logistical services. In partnership with Easy tTrans (T) , Dalbit owns a fleet of over 100 prime movers to compliment other third party fleets that it contracts at any one time to ensure uninterrupted and efficient logistical lines to its customers..

Managed by a team of seasoned professionals in the transport service sector, TMSL has successfully handled Dalbit's transport requirements to Zambia, Malawi and DRC over the two years of its existence so far.

The Company is looking at increasing its fleet to approximately 150 prime movers by mid 2012.

7.0

COMPANY HUMAN RESOURCES

Dalbit International Ltd through its affiliates has over 70 members of regular staff. The staff are attached to the following business functions:

1. Supply Planning and Operations
2. Finance and Administration
3. Information Systems
4. Corporate Affairs & HR

The workforce is comprised of qualified, dynamic and experienced persons of diverse backgrounds and nationalities.

The Company recognizes that a crucial element towards achieving the Company's objectives is a qualified, satisfied and highly motivated workforce with a passion to deliver results. The Company is therefore committed to creating and maintaining an enabling environment that fosters professionalism, personal development, commitment to duty and a keen sense of responsibility amongst the entire workforce.

DALBIT INTERNATIONAL KEY CONTACTS

DALBIT INTERNATIONAL HQ

Operations Manager: P. Omollo
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DALBIT PETROLEUM SUDAN - RUMBEK

Manager: Abraham Chol
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Manager: Solomon Kelowon
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DALBIT PETROLEUM DRC - BUKAVU

Manager: Ian Agagliate
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Web: www.congopetrolsprl.com

DALBIT PETROLEUM DRC - LUBUMBASHI

Branch Accountant: Patrick Mathenge
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DALBIT PETROLEUM TANZANIA – DAR ES SALAAM

Manager: Esther Ngero
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DALBIT PETROLEUM TANZANIA – DAR ES SALAAM

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Web: www.dalbit.co.tz

DALBIT PETROLEUM ZAMBIA

Manager: Timothy Kanyatte
Address: 2 chintu Rd Ndola Zambia
Email: tkanyatte@dalbit.co.ke
Cell: +260 977 699 125

8.0

OUT LOOK

The Company's vision is to become a fully integrated oil company that commands optimum control over the pricing of the whole barrel from sourcing and importation, to distribution and wholesale of the diverse range of petroleum products in the Region.

9.0

COMPANY BANKERS

Account name : Dalbit International Limited
Bank : Mauritius Commercial Bank (MCB)
Country : Mauritius

10.0

COMPANY SECRETARIES AND AUDITORS

First Island Trust Company Ltd,
Suite 613, St James Court,
St Denis Street,
Port Louis,
Republic of Mauritius.
Tel: (230) 211 62 42
(230) 211 74 89


11.0

COMPANY BOARD OF DIRECTORS

1. Humphrey K. Ndegwa – (Kenyan)
2. Fung Kong Yune Kim – (Mauritian)
3. Alastair Cavenagh – (Kenyan)
4. Stuart Herd – (Kenyan)
5. Margaret K Mbaka – (Kenyan)

APPENDIX (I)
Copy of Certificate of Incorporation

SIXTH SCHEDULE
(Regulation 3(2)(a))
FORM 1



Republic of Mauritius
CERTIFICATE OF INCORPORATION
(section 24 of the Companies Act 2001)


Company No. : 082059

This is to certify that

DALBIT INTERNATIONAL LIMITED

is on and from the 14th day of July 2008
incorporated as a Private Company limited by shares.

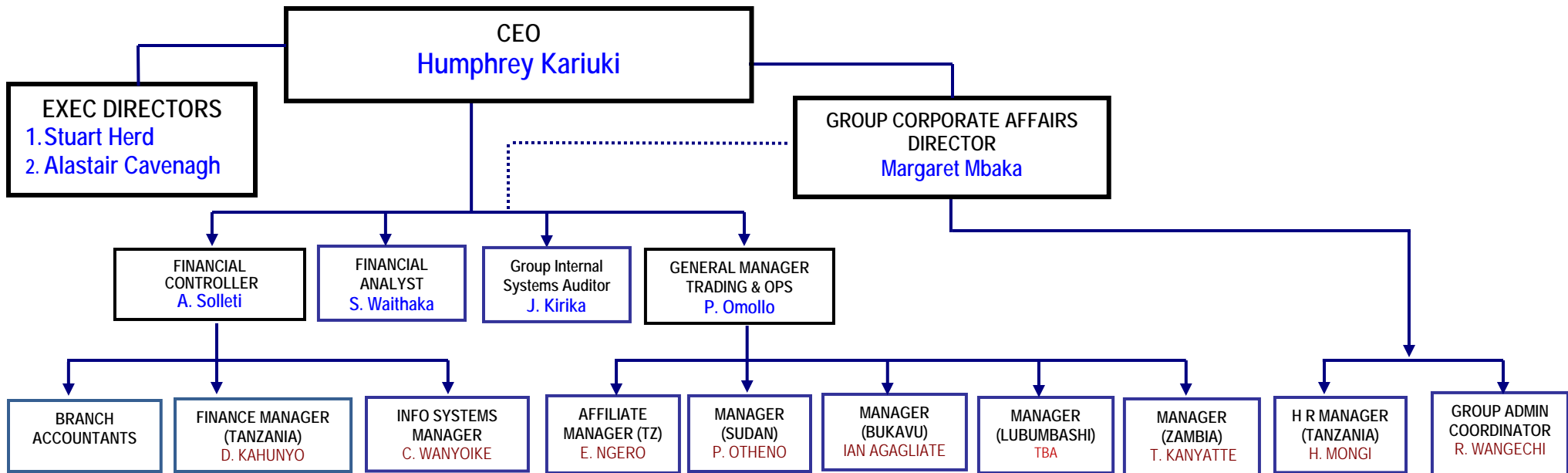
Given under my Hand and Seal of office in
Port Louis, Mauritius on this 15th day of July 2008



R. Yeung Sin Hing
R. Yeung Sin Hing (Mrs)
For Registrar of Companies



Fuelling regional growth



APPENDIX (II) The Company Structure

DALBIT INTERNATIONAL
(MAURITIUS)
LIMITED

